

NORMING®

Why Norming PSA

Norming Software International Ltd.

Target Market – Professional Service Industry

(i) Accounting-related services

Accounting, including auditing, book-keeping and tax services;

(ii) Engineering and infrastructure-related services

Architecture and landscape architecture;

Building and construction;

Engineering services including integrated engineering services;

(iii) Others

Design (including graphic, product, interior and fashion design);

Business consultancy services;

Management consultancy services;

Information technology consultancy;

Financial consultancy services;

The Key Concerns of Professional Service Industry

❑ **Project Management :**

Project scheduling, resource assignment and cost estimate.

❑ **Project Costing and Billing :**

Costing and billing time, expense and overhead on project activity.

❑ **Customer & Engagement Management :**

Customer database maintenance, sales opportunity tracking, and engagement management

❑ **Human Resource Management :**

Employee care, hiring, training, evaluation, leave tracking, and payroll calculation

❑ **Document Library :**

Provides a central repository for key files, allowing enterprise-wide access anytime.

The Reality – Systems Isolated

- PeopleSoft
- Sage ABRA
- Much more...

**Human Resource
Management**

**Project
Management**

- Microsoft Projects
- Primavera P6
- Much more...

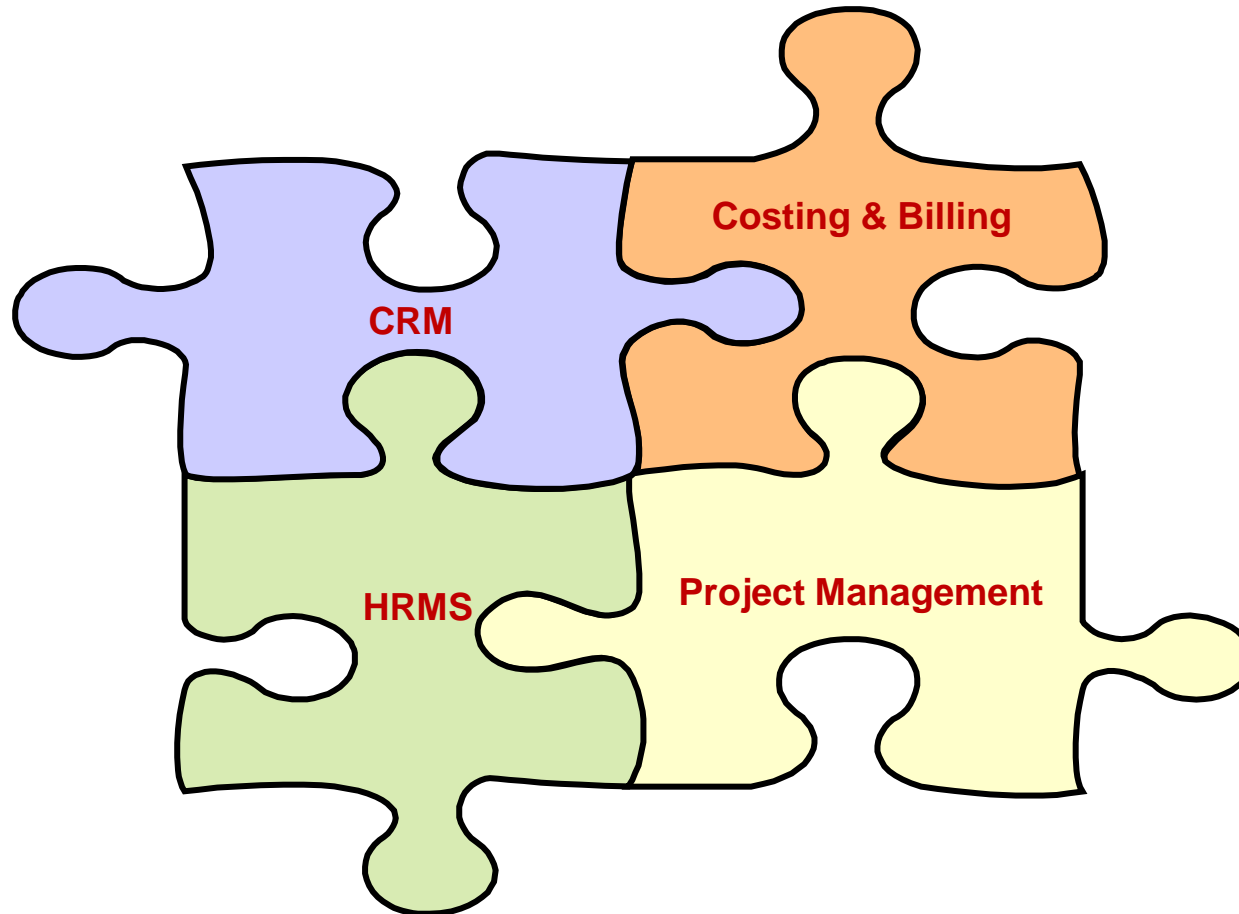
- Sage CRM
- Microsoft CRM
- Much more...

**Customer
Management**

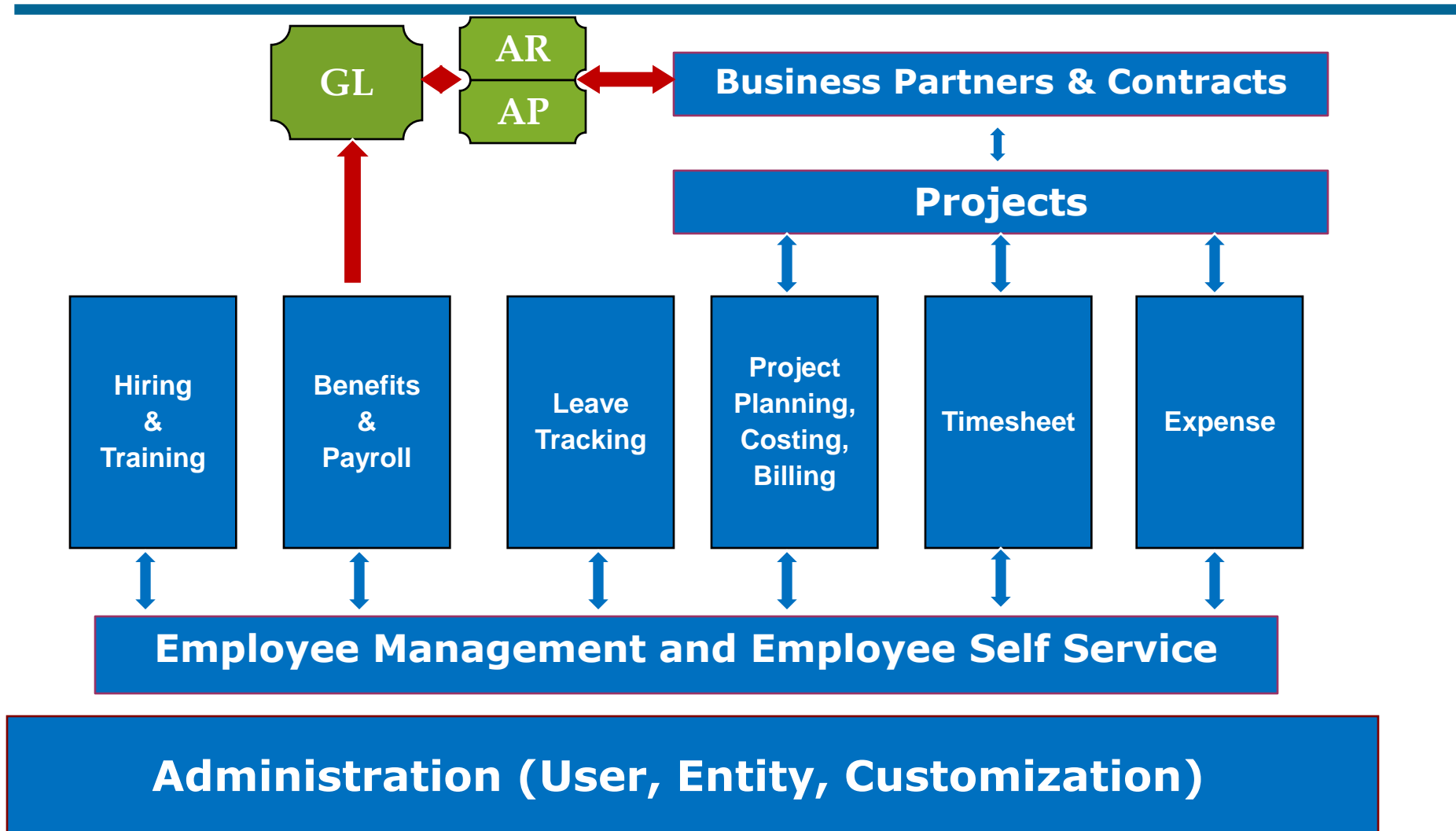
**Project
Costing & Billing**

- Sage Accpac
- Web Timesheet
- Much more...

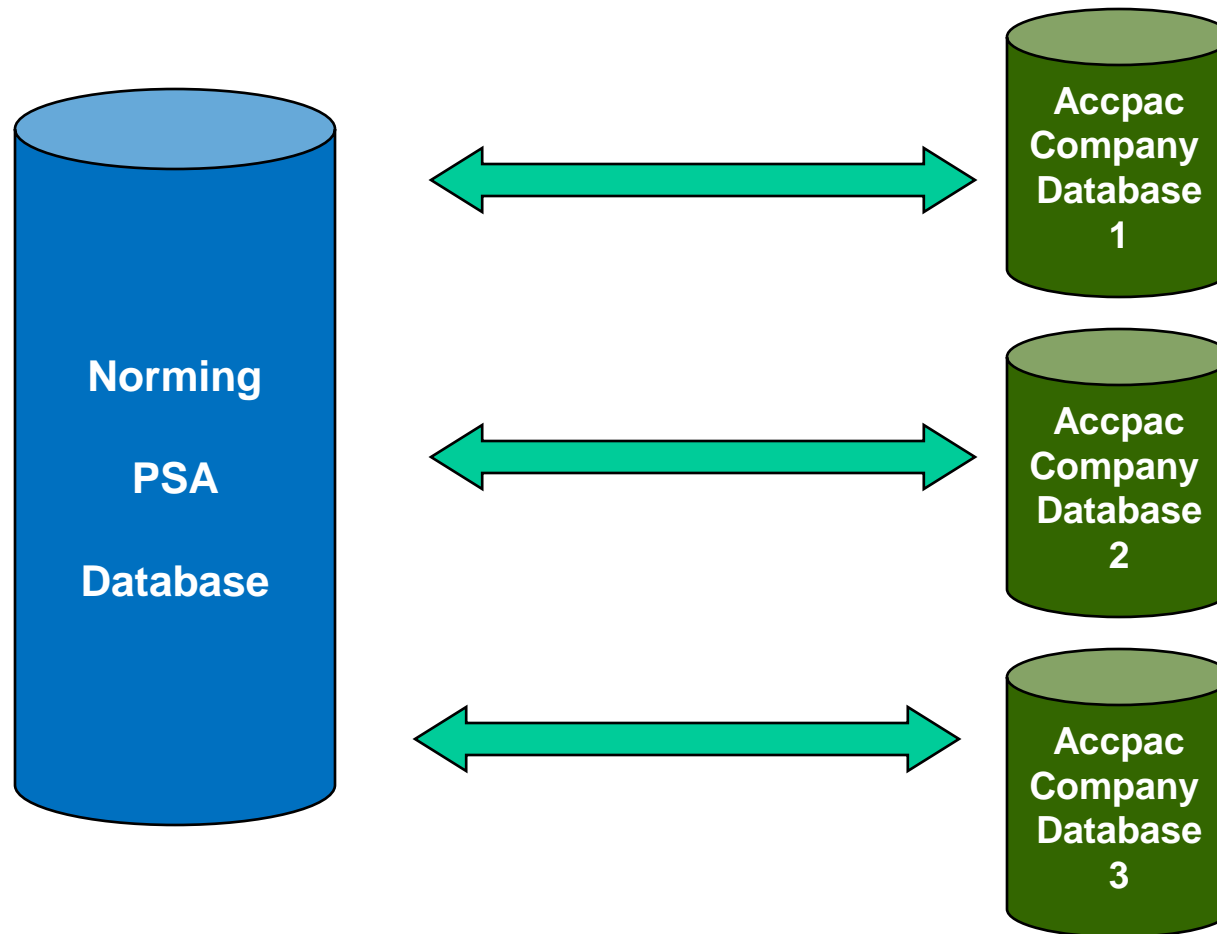
The Business Needs – One Stop Solution



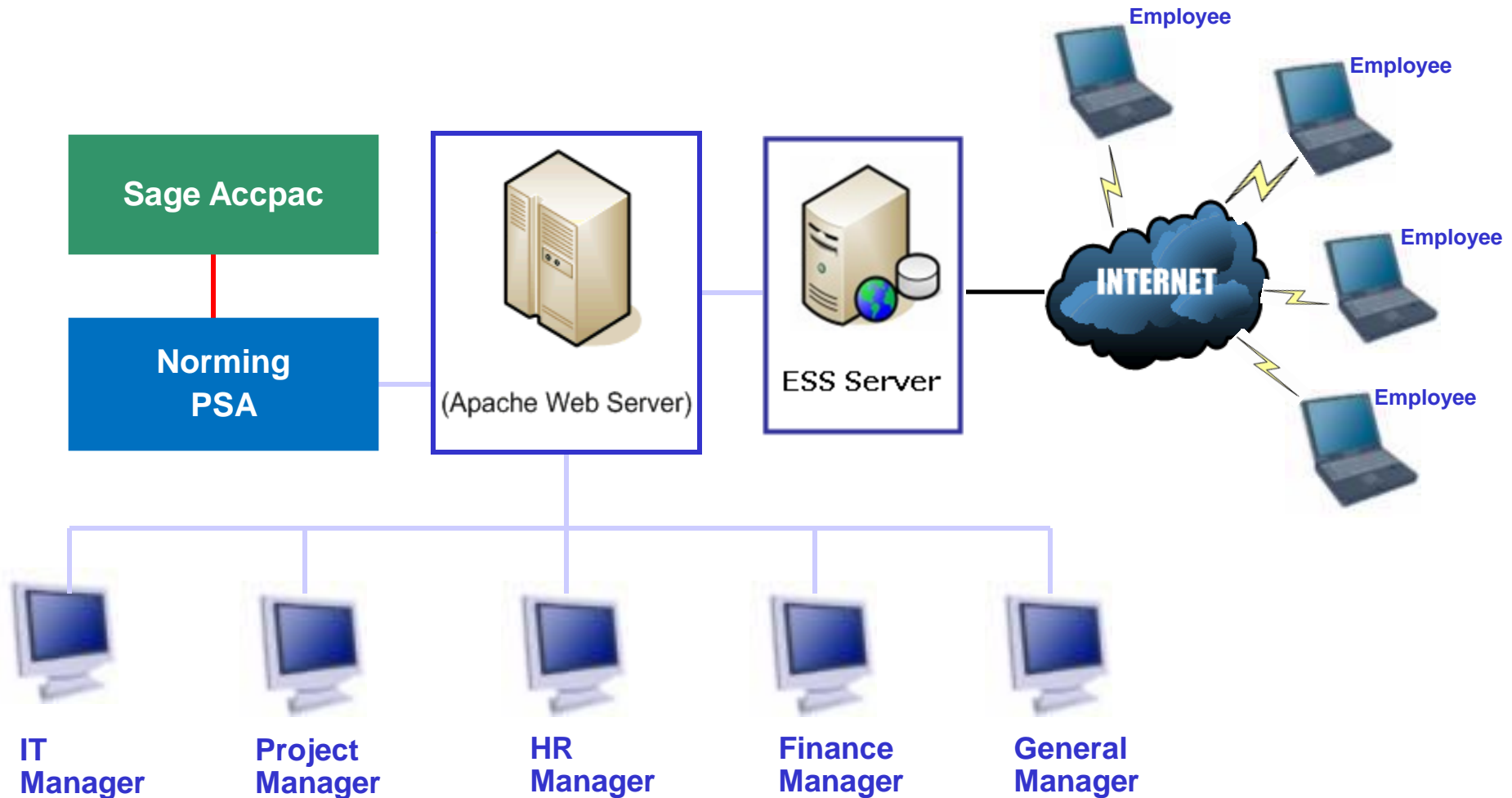
The System Overview



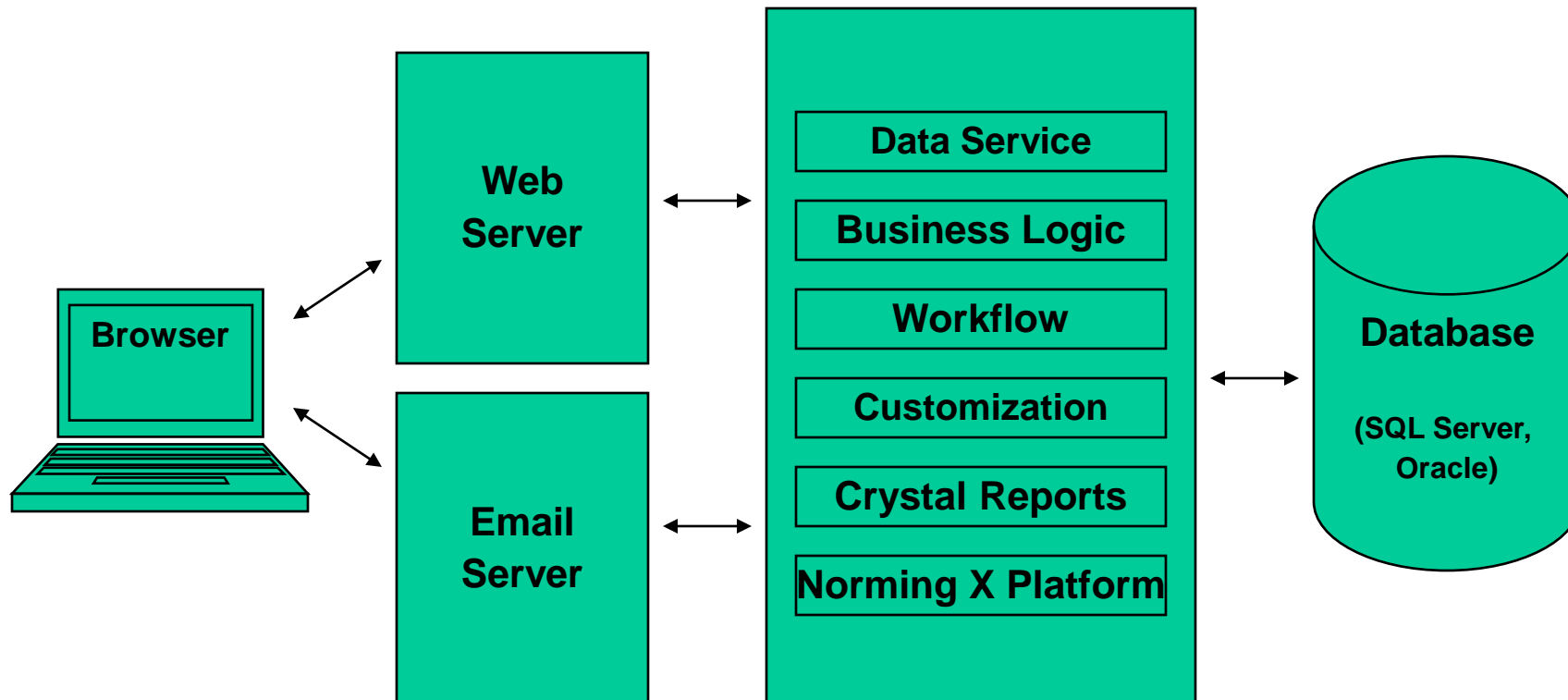
The Integration with Sage Accpac



The Typical Deployment



The System Architecture



The Technology Standard

Web Server	Linux, Windows, Unix
Database	MySQL, SQL Server, Oracle
Application Server	Tomcat/ J2EE
Reporting	Crystal Reports, Xcelsius
Client Browser	IE, Firefox, Safari, Opera

Summary

- ❖ One stop solution, integrating HRMS, CRM, Project Management & more.
- ❖ 100% web-based, providing rapid deployment and cost effectiveness;
- ❖ Single database for multiple entities with strict security control;
- ❖ True customizability with easy-to-use onscreen tools. Administrators can create and modify fields, screens, tabs, tables, views, scripts, workflow;
- ❖ Multilingual support - English, French, Chinese, and any more if needed;
- ❖ Seamless Integration with Sage Accpac ERP 5.5 on single or multiple databases;

Pricing

Item	Unit Price	Comments
Concurrent User License	USD4000	Including all the modules
Employee Self Service	USD40 each employee	Optional module per needs
eRecruiter	USD4,000	Optional module per needs

Much more information

- Product White Paper
- Product Brochure
- Visit our website www.norming.com
- Onsite DEMO
- Case reference

Thank You